

# SOFTWARE FACT SHEET

# MYOB

Product overview 	MYOB EXO Business is the largest selling mid-sized ERP in Australia & NZ – built and developed specifically to meet local needs. MYOB EXO Business is the solution for growing businesses with more complex needs and seeking company-wide insight and control.
A/NZ sites	250 - 1,000
Multi-national/company coverage	Multi-currency, Multi-company
Appropriate for businesses of size (AU\$ turnover)	AU\$1m – AU\$250m+
Key reference sites (refer to the <b>iStart</b> website for case study detail).	MegaMusic; Codecom; Kosmea; Unitex; Monacellars; Oneworld; BrightLight; Abode; Daiwa Food; RIMS Engineering
Industry focus	Agriculture/Fisheries, Construction, Financial Services, FMCG, Food & Beverage, Manufacturing & Distribution, Not for Profit, Retailing, Trade Services, Wholesaling
Hosting options	On client premises, or on shared infrastructure in a private data centre
User access	All screens are accessible via browser (100% cloud-based SaaS), Most screens are being progressively browser-enabled, or via a desktop application (client/server), or via mobile application (iOS, Android)
Licencing options	Up front licence fee, Ongoing software maintenance fees as % of licence cost, Per named user, per month
Licence costs	Price upon enquiry
Financials	G/L, AR/AP, P&L, Balance sheet, Cost centre/profit centre, Procurement (requisitions, PO), Project accounting, Inventory accounting, Services accounting (jobs, timesheet, billing)
Manufacturing	Basic manufacturing, Make-to-order, Make-to-stock
Distribution	Basic (delivery status, invoice on dispatch)
e-commerce	Third party integration
Planning/Forecasting/Analytics	Budget vs Actual, Drilldown from reports, Slice/dice reporting, Forecast projections off actuals, KPI dashboard
Inventory/Warehouse	Available to order, POS/e-commerce integration, Available to pick
CRM/Sales	Customer activity/notes, Single customer view (orders, sales, credit), Campaigns, Mobile sales (browser/tablet order/re-order)
Other features / modules	
A/NZ Vendor contacts	<b>MYOB</b> AU: <a href="http://www.myob.com.au">www.myob.com.au</a> E: <a href="mailto:exo@myob.com.au">exo@myob.com.au</a> P: 1300 555 110 NZ: <a href="http://www.myob.co.nz">www.myob.co.nz</a> <a href="mailto:exo@myob.co.nz">exo@myob.co.nz</a> P: 0800 696 239
A/NZ Partner contacts	For MYOB partners near you refer: <a href="http://myob.com.au/enterprise/resources/partners-1417756433874">http://myob.com.au/enterprise/resources/partners-1417756433874</a>