

SOFTWARE FACT SHEET	SAP Business One v9.2
Product overview 	SAP Business One is an affordable and scalable solution designed to drive profitability for SME business. SAP Business One brings together a single view of every critical business function across financial management, warehousing, purchasing, inventory, manufacturing, banking, sales, and CRM. This means organisations gain real-time visibility across all operations, and the ability to understand and respond to changes in your business as they happen through the built-in analytics functionality.
A/NZ sites	50 - 250
Multi-national/company coverage	Multi-lingual, Multi-currency, Multi-company
Appropriate for businesses of size (AU\$ turnover)	AU\$5 – AU\$250m+
Key reference sites (refer to the <b>iStart</b> website for case study detail).	Allianz Global Assist, Aqueo, ICC Cricket World Cup, EQC, Grifols, Bonn Appliances, Procal, Metro Parking, XTM Clothing, Outdoor Education
Industry focus	Construction, Engineering, FMCG, Food & Beverage, Healthcare, Information Technology, Manufacturing & Distribution, Primary Industry, Telecommunications/Utilities, Automotive, Not for Profit
Hosting options	On client premises, or in any data centre of choice
User access	All screens are accessible via browser (100% cloud-based SaaS), or via a desktop application (client/server), or via mobile application (iOS, Android), or via terminal services back to the host server
Licencing options	Per named user, per month, Fixed contract term
Licence costs	AU\$75 - AU\$100
Financials	G/L, AR/AP, P&L, Balance sheet, Cost centre/profit centre, Procurement (requisitions, PO), Project accounting, Inventory accounting, Services accounting (jobs, timesheet, billing)
Manufacturing	Basic manufacturing, MRP (sales and inventory drive production and procurement), Make-to-order, Make-to-stock, Process manufacturing, Complex (BOMs, Assemblies, Configuration), Co-Product/By-Product/Scrap Management
Distribution	Basic (delivery status, invoice on dispatch), Route planning, Transport optimisation
e-commerce	Product images and meta-data, Sales/inventory integration, Reverse logistics, Out of box integration with several third party e-commerce products.
Planning/Forecasting/Analytics	Budget vs Actual, Drilldown from reports, Slice/dice reporting, Forecast projections off actuals, KPI dashboard, SAP HANA in-memory analytics
Inventory/Warehouse	Available to order, POS/e-commerce integration, Available to pick, Scan pick/pack/dispatch control, Quality control
CRM/Sales	Customer activity/notes, Single customer view (orders, sales, credit), Mobile sales (browser/tablet order/re-order), Lead management, sales and marketing reporting
Other features / modules	SAP Business One offers pre-configured industry solutions to accelerate implementation timelines.
A/NZ Vendor contacts	<b>SAP Australia</b> P: 1800 287 272 E: info.australia@sap.com <b>SAP New Zealand</b> P: 0800 300 727 E: info.australia@sap.com
A/NZ Partner contacts	<b>Soltius New Zealand</b> - <a href="http://www.soltius.co.nz">www.soltius.co.nz</a> <b>UXC Oxygen</b> - <a href="http://www.uxcoxygen.com">www.uxcoxygen.com</a> <b>Realtech Limited</b> - <a href="http://www.realtechbusinessone.co.nz">www.realtechbusinessone.co.nz</a>  For a partner near you refer to <a href="http://go.sap.com/australia/partner.html">http://go.sap.com/australia/partner.html</a>