

# SOFTWARE FACT SHEET

# SAP ERP

<b>Product overview</b> 	With SAP Business All-in-One and the next generation SAP Business Suite 4 SAP HANA, SAP continues to lead the way. Simplify and automate your core processes with next-generation ERP software. Take advantage of a best-in-class product– with expertise for 25 industries, localised for 55 countries. Accelerate user adoption with intuitive, personalised user experience for every device and improve financial performance with tighter internal controls and insights. Develop new business models by connecting to people, devices, & business networks – in real time.
A/NZ sites	50 - 250
Multi-national/company coverage	Multi-lingual, Multi-currency, Multi-company
Appropriate for businesses of size (AU\$ turnover)	AU\$5 – AU\$250m+
Key reference sites (refer to the <b>iStart</b> website for case study detail).	Tainui Group (Business All-in-One – Partner Managed Cloud) WEL Networks (Business All-in-One) Ballance Agri-Nutrients (S/4 HANA Finance on HANA DB) Fisher & Paykel Healthcare Limited (Business All-in-One on HANA DB) Tait Communications (S/4 HANA enterprise edition on HANA - live Oct/Nov 2016)
Industry focus	Distribution, Engineering, FMCG, Local/Central, Government, Manufacturing, Manufacturing & Distribution, Retailing, Trade Services, Telecommunications/Utilities, Transportation/Freight
Hosting options	On client premises, or on dedicated infrastructure in a private or public data centre
User access	All screens are accessible via browser (100% cloud-based SaaS), or via a desktop application (client/server), or via mobile application (iOS, Android), or via terminal services back to the host server
Licencing options	Up front licence fee, Financing arrangements to spread licence costs, Ongoing software maintenance fees as % of licence cost, Per named user, per month, Fixed contract term
Licence costs	AU\$50 - AU\$75
Financials	G/L, AR/AP, P&L, Balance sheet, Cost centre/profit centre, Procurement (requisitions, PO), Project accounting, Inventory accounting, Services accounting (jobs, timesheet, billing)
Manufacturing	Basic manufacturing, MRP (sales and inventory drive production and procurement), Make-to-order, Make-to-stock, Process manufacturing, Complex (BOMs, Assemblies, Configuration)
Distribution	Basic (delivery status, invoice on dispatch), Route planning, Transport optimisation
e-commerce	Integrated web store and CMS, Product images and meta-data, Sales/inventory integration, Reverse logistics, Customer ordering portal (PO upload)
Planning/Forecasting/Analytics	Budget vs Actual, Drilldown from reports, Slice/dice reporting, Forecast projections off actuals, KPI dashboard
Inventory/Warehouse	Available to order, POS/e-commerce integration, Available to pick, Scan pick/pack/dispatch control, Quality control
CRM/Sales	Customer activity/notes, Single customer view (orders, sales, credit), Campaigns, Marketing automation, Mobile sales (browser/tablet order/re-order)
Other features / modules	
A/NZ Vendor contacts	<b>SAP Australia</b> P: 1800 287 272 E: info.australia@sap.com <b>SAP New Zealand</b> P: 0800 300 727 E: info.australia@sap.com
A/NZ Partner contacts	<b>Soltius New Zealand</b> - <a href="http://www.soltius.co.nz">www.soltius.co.nz</a> <b>UXC Oxygen</b> - <a href="http://www.uxcoxygen.com">www.uxcoxygen.com</a> <b>Realtech Limited</b> – <a href="http://www.realtech.co.nz">www.realtech.co.nz</a> For a partner near you refer to <a href="http://go.sap.com/australia/partner.html">http://go.sap.com/australia/partner.html</a>