

## Key product details

Product name & version

# FinancialForce Financial Management (FM)



### Product overview

FinancialForce Financial Management (FM) is the perfect complement to Salesforce CRM, bringing back office data to the front, allowing companies to align sales, services and finance on a single cloud with a single customer record enabling unprecedented customer service. This robust Cloud Financial Management software includes: Accounting & Finance as well as deep Revenue, Spend and Inventory Management functionality.

### A/NZ sites installed

50-250

### Multi-national/company coverage

Multi-currency, Multi-company

### Appropriate for businesses of size (\$A turnover)

A\$1m-\$250m

### Key reference sites

Venture Technologies, Summa, New Voice Media, ChemDry, NTT Centerstance, Blue Shield of California Foundation, iSoftSone, Seagate Technology, himagine, OAC Services

### Industry focus

Distribution, Engineering, Healthcare, Information Technology, Not for Profit, Trade Services, Telecommunications/Utilities, Transportation/Freight, Wholesaling, Services

## Hosting, architecture and licensing

### Hosting options

Shared infrastructure in a public data centre

### User access

All screens are accessible via browser (100% cloud-based SaaS), Via mobile application (iOS, Android)

### Licensing based upon

Per named user, per month, Fixed contract term

### Indicative licence costs (\$A/user/month)

\$25-50

## Modules and functionality

### Financials

G/L, AR/AP, P&L, Balance sheet, Cost centre/profit centre, Procurement (requisitions, PO), Inventory accounting, Revenue Management

### Manufacturing

Not supported

### Distribution

Basic (delivery status, invoice on dispatch)

### e-commerce

Integrated web store and CMS, Sales/inventory integration, Reverse logistics

### Planning/Forecasting/Analytics

Budget vs Actual, Drilldown from reports, Slice/dice reporting, Forecast projections off actuals, KPI dashboard

### Inventory/Warehouse

Available to order, Available to pick, Scan pick/pack/dispatch control, Quality control

### CRM/Sales

Customer activity/notes

### Other features/modules

Revenue Recognition, Subscription/Usage Billing

## Contact details

### A/NZ Vendor contacts

**FinancialForce**  
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Sydney, +61 2 9006 1351  
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### A/NZ Partner contacts

A/NZ partners are currently being confirmed