

## Key product details

Product name & version

# FinancialForce Professional Services Automation (PSA)



### Product overview

FinancialForce PSA streamlines processes to effectively manage projects and portfolios of projects. Automated billing and invoicing, time and expense management, sales collaboration, services handoff, and resource management improve project success and increase profitability. FinancialForce PSA harnesses the power of cloud computing on the Salesforce platform to meet the needs of services driven businesses.

### A/NZ sites installed

20-50

### Multi-national/company coverage

Multi-currency

### Appropriate for businesses of size (\$A turnover)

A\$1m-250m+

### Key reference sites

Salesforce, New Voice Media, Ridley (ANZ), Snowden (ANZ), Hewlett Packard Enterprise, Lexmark, Summa, AECOM, Akamai, Venture Technologies

### Industry focus

Construction, Education, Engineering, Financial Services, Healthcare, Information Technology, Telecommunications/Utilities, Any services driven business

## Hosting, architecture and licensing

### Hosting options

Shared infrastructure in a public data centre

### User access

All screens are accessible via browser (100% cloud-based SaaS), Via mobile application (iOS, Android)

### Licensing based upon

Per named user, per month, Fixed contract term

### Indicative licence costs (\$A/user/month)

\$50-75

## Modules and functionality

### Financials

Project accounting, Services accounting (jobs, timesheet, billing)

### Manufacturing

Not supported

### Distribution

Not supported

### e-commerce

Not supported

### Planning/Forecasting/Analytics

Budget vs Actual, Drilldown from reports, Slice/dice reporting, Forecast projections off actuals, KPI dashboard

### Inventory/Warehouse

Not supported

### CRM/Sales

Customer activity/notes

### Other features/modules

Resource Management, Capacity Planning, Talent Management, Project Management, Time & Expense Management

## Contact details

### A/NZ Vendor contacts

**FinancialForce**  
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### A/NZ Partner contacts

A/NZ partners are currently being confirmed