

FinancialForce Professional Services Automation (PSA)



FinancialForce Professional Services Automation (PSA) leverages the power of Salesforce CRM and the Salesforce Platform. Gain unprecedented visibility into your business across sales, services delivery, and finance. Keep projects on time, customers happy and reports up to date—all on one integrated platform.

Multi-national/company coverage > Multi-lingual, Multi-currency

Key reference sites > Grant Thornton (APAC), Salesforce, Ridley (APAC), Snowden (APAC), Hewlett Packard Enterprise, New Voice Media, Lexmark, Summa, Akamai

Industry focus > Construction, Education, Engineering, Financial Services, Healthcare, Hospitality/Tourism, Information Technology, Media/Marketing/Comms, Telecommunications/Utilities, Any services driven business

Hosting, architecture and licensing

Hosting options > Dedicated infrastructure in a private data centre

User access > All screens are accessible via browser (100% cloud-based SaaS), Via a desktop application (iOS, Android)

Licensing options (i.e. licensing is based upon) > Per named user, per month, Fixed contract term

Modules and functionality

Financials > G/L, AR/AP, P&L, Balance sheet, Cost centre/profit centre, Procurement (requisitions, PO), Project accounting, Inventory accounting, Services accounting (jobs, timesheet, billing), Asset Management (Acquire, dispose, depreciate), Employee Travel & Expense Management, Revenue Management

Manufacturing > Not supported

Distribution, Shipping and Fulfillment > Not supported

E-commerce > Not supported

Planning/Forecasting/Analytics > Budget vs Actual, Drilldown from reports, Slice/dice reporting, Forecast projections off actuals, KPI dashboard

Inventory/Warehouse > Available to order

CRM/Sales > Customer activity/notes/e-mail integration, Single customer view (contacts, orders, sales, credit)

Other features/modules > Resource Management, Capacity Planning, Talent Management, Project Management, Time & Expense Management, Supply Chain Management (SCM)



A/NZ sites installed
50-200



Appropriate for businesses of size (\$A turnover)
A\$5m-250m+



Licence costs (indicative \$AUD/usr/mth)
\$50-75

Contact details

A/NZ Vendor contacts

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A/NZ Partner contacts

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