

Infor LN is a comprehensive ERP that consolidates global operations from design to delivery, including manufacturing, supply chain, and after-market services. Infor LN operates in high volume manufacturing/distribution scenarios as well as complex industrial projects. It covers all major processes, and via ION includes many integrations to best of breed applications. Infor LN is designed for ETO, MTO, and complex product manufacturing. This solution enables you to support the entire product lifecycle, maintaining standards, quality, efficiency, and flexibility for improved profitability. No other ERP has delivered such success for high-engineering content manufacturers.

**Multi-national/company coverage** > Multi-lingual, Multi-currency, Multi-company

**Key reference sites** > Pacific Aerospace, Rinnai, Compac Sorting Equipment, Damar, BBC Technologies, Tui Products, SIENZ

**Industry focus** > Aerospace and Defence, Automotive, Construction, Discrete Manufacturing, Distribution, Engineering, High Tech Manufacturing, Industrial Machinery and Equipment, Manufacturing & Distribution, Printing/Publishing, Transportation/Freight, Wholesaling



## Hosting, architecture and licensing

**Hosting options** > On client premises, or in any data centre of choice

**User access** > All screens are accessible via browser (100% cloud-based SaaS), or via a desktop application (client/server), or via mobile application (iOS, Android), or via terminal services back to the host server

**Licensing options (i.e. licensing is based upon)** > Up front licence fee, Financing arrangements to spread licence costs, Ongoing software maintenance fees as % of licence cost, Per named user, per month (perpetual available for on premise in both named and concurrent methodology)



## Modules and functionality

**Financials** > G/L, AR/AP, P&L, Balance sheet, Cost centre/profit centre, Procurement (requisitions, PO), Project accounting, Inventory accounting, Services accounting (jobs, timesheet, billing), Cash Management, Budget Control

**Manufacturing** > Basic manufacturing, MRP (sales and inventory drive production and procurement), Make-to-order, Make-to-stock, Process manufacturing, Complex (BOMs, Assemblies, Configuration), Assembly line planning & scheduling

**Distribution, Shipping and Fulfillment** > Basic (delivery status, invoice on dispatch), Route planning

**E-commerce** > Integrated web store and CMS, Product images and meta-data, Sales/inventory integration, Customer ordering portal (PO upload)

**Planning/Forecasting/Analytics** > Budget vs Actual, Drilldown from reports, Slice/dice reporting, Forecast projections off actuals, KPI dashboard

**Inventory/Warehouse** > Available to order, POS/e-commerce integration, Available to pick, Scan pick/pack/dispatch control, Quality control, SSCC (serial shipping container code) Compliant

**CRM/Sales** > Customer activity/notes, Single customer view (orders, sales, credit), Campaigns, Marketing automation, Mobile sales (browser/tablet order/re-order), Integrations to Salesforce and others

**Other features/modules** > Infor10x integration, Supplier Exchange, Asset Management and others



**A/NZ sites installed**  
50-250



**Appropriate for businesses of size (\$A turnover)**  
A\$25m-250m+



**Licence costs (indicative \$AUD/usr/mth)**  
\$100-150

## Contact details

**A/NZ Vendor contacts**  
**Infor**  
www.infor.com

**A/NZ Partner contacts**



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EMDA is a Gold channel partner for infor.