

MYOB Exo is an on premise Business management solution (ERP and HRM) specifically designed for local Australian and New Zealand medium sized businesses that need company-wide insight and control.

Multi-national/company coverage > Multi-currency, Multi-company

Key reference sites > Abode, BrightLight, Codecom, Daiwa Food, Kosmea, Monacellars, MegaMusic, Oneworld, RIMS Engineering, Ronald McDonald and Unitex

Industry focus > Agriculture/Fisheries, Construction, FMCG, Food & Beverage, Manufacturing & Distribution, Not for Profit, Retailing, Trade Services, Wholesaling



Hosting, architecture and licensing

Hosting options > On client premises, or on shared infrastructure in a private data centre

User access > All screens are accessible via browser (100% cloud-based SaaS), Most screens are being progressively browser-enabled, or via a desktop application (client/server), or via mobile application (iOS, Android)

Licensing options (i.e. licensing is based upon) > Up front licence fee, Ongoing software maintenance fees as % of licence cost, Per named user, per month



Modules and functionality

Financials > G/L, AR/AP, P&L, Balance sheet, Cost centre/profit centre, Procurement (requisitions, PO), Project accounting, Inventory accounting, Services accounting (jobs, timesheet, billing)

Manufacturing > Basic manufacturing, Make-to-order, Make-to-stock

Distribution, Shipping and Fulfillment > Basic (delivery status, invoice on dispatch)

E-commerce > Third party integration

Planning/Forecasting/Analytics > Budget vs Actual, Drilldown from reports, Slice/dice reporting, Forecast projections off actuals, KPI dashboard

Inventory/Warehouse > Available to order, POS/e-commerce integration, Available to pick

CRM/Sales > Customer activity/notes, Single customer view (orders, sales, credit), Campaigns, Mobile sales (browser/tablet order/re-order)

Other features/modules > HRM & Payroll



A/NZ sites installed

2,500+



Appropriate for businesses of size (\$A turnover)

A\$3m-250m+



Licence costs (indicative \$AUD/usr/mth)

Price upon enquiry

Contact details

A/NZ Vendor contacts

MYOB

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myob.com/exo

A/NZ Partner contacts

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NZ: www.myob.com/nz/enterprise/resources/partners

* Estimate for indicative purposes