

SAP Business One v9.2



SAP Business One is an affordable and scalable solution designed to drive profitability for SME business. SAP Business One brings together a single view of every critical business function across financial management, warehousing, purchasing, inventory, manufacturing, banking, sales, and CRM. This means organisations gain real-time visibility across all operations, and the ability to understand and respond to changes in your business as they happen through the built-in analytics functionality.

Multi-national/company coverage > Multi-lingual, Multi-currency, Multi-company

Key reference sites > Allianz Global Assist, Aqueo, ICC Cricket World Cup, EQC, Grifols, Bonn Appliances, Procal, Metro Parking, XTM Clothing, Outdoor Education

Industry focus > Automotive, Construction, Engineering, FMCG, Food & Beverage, Healthcare, Information Technology, Manufacturing & Distribution, Not for Profit, Primary Industry and Telecommunications/Utilities



Hosting, architecture and licensing

Hosting options > On client premises (Perpetual), or in any data centre of choice (Cloud)

User access > All screens are accessible via browser (100% cloud-based SaaS), or via a desktop application (client/server), or via mobile application (iOS, Android), or via terminal services back to the host server

Licensing options (i.e. licensing is based upon) > Per named user, per month, Fixed contract term



Modules and functionality

Financials > G/L, AR/AP, P&L, Balance sheet, Cost centre/profit centre, Procurement (requisitions, PO), Project accounting, Inventory accounting, Services accounting (jobs, timesheet, billing)

Manufacturing > Manufacturing, MRP (sales and inventory drive production and procurement), Make-to-order, Make-to-stock, Process manufacturing, Complex (BOMs, Assemblies, Configuration), Co-Product/By-Product/Scrap Management

Distribution, Shipping and Fulfillment > Basic (delivery status, invoice on dispatch), Route planning, Transport optimisation

E-commerce > Product images and meta-data, Sales/inventory integration, Reverse logistics, Out of box integration with several third party e-commerce products

Planning/Forecasting/Analytics > Budget vs Actual, Drilldown from reports, Slice/dice reporting, Forecast projections off actuals, KPI dashboard, SAP HANA in-memory analytics

Inventory/Warehouse > Available to order, POS/e-commerce integration, Available to pick, Scan pick/pack/dispatch control, Quality control

CRM/Sales > Customer activity/notes, Single customer view (orders, sales, credit), Mobile sales (browser/tablet order/re-order), Lead management, sales and marketing reporting

Other features/modules > SAP Business One offers pre-configured industry solutions to accelerate implementation timelines



A/NZ sites installed

1500+



Appropriate for businesses of size (\$A turnover)

A\$5m-250m+



Licence costs (indicative \$AUD/usr/mth)

\$125-175

(Cloud)

Contact details

A/NZ Vendor contacts

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A/NZ Partner contacts

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For a partner near you refer to www.sap.com/australia/partner.html