# SAP S/4HANA



S/4HANA is SAP's intelligent, integrated ERP suite that runs on SAP's advanced in-memory database, SAP HANA. In the cloud, as-a-Service or on-premise, it provides a scalable digital platform to achieve your strategic goals and delivers value to all lines of business - no matter your industry or size. It offers a personalised, consumer-grade user experience with SAP Fiori and embedded AI will help you make confident decisions, automate repetitive tasks and deliver human experiences.

Multi-national/company coverage > Multi-lingual, Multi-currency, Multi-company Key reference sites > Ballance Agri-Nutrients, Hydro Tasmania, Rayonier Matariki Forests, Powerco, Oil Search, TasNetworks, Bulla Foods, Burra Foods, Fox Symes, iCare. Varidian Glass NZ

Industry focus > S/4HANA covers all 25 major industry verticals. This includes all verticals within Consumer Industries, Discrete Manufacturing, Energy & Natural Resources, Public Services and all Service industries



## Hosting, architecture and licensing

Hosting options > On client premises, Dedicated infrastructure in the client's chosen cloud environment, Dedicated infrastructure in the vendor's cloud environment, Shared infrastructure in the cloud (full SaaS option delivered via S/4HANA Public Cloud)

User access > All screens are web-native, fully responsive on any device, Via a desktop (client/server), Via mobile application (iOS, Android)

Licensing options (i.e. licensing is based upon) > Up front licence fee, Up front licence fee but spread across contractual term, Ongoing software maintenance fees as % of licence cost, Per named user, per month, Fixed contract term



## Modules and functionality

Financials > All standard finance modules, plus Governance, Risk, and Compliance, Financial Planning and Analysis, Acctg and Finance Close, Treasury Mgmt, Receivables Mgmt, Invoice Mgmt, Close Mgmt, Cost Mgmt and Profitability Analysis, Billing and Revenue Innovation Mgmt (BRIM)

Manufacturing > All standard manufacturing functions, MRP (sales and inventory drive production and procurement), Make-to-order, Make-to-stock, Complex (BOMs, Assemblies, Configuration), Responsive Manufacturing, Production Operations, Production Orchestration and Execution, Quality Mgmt

**Distribution, Shipping and Fulfilment >** Basic (delivery status, invoice on dispatch), Route planning, Transport optimisation, Sales and Distribution planning and execution

E-commerce > Integrated web store and CMS, Product images and meta-data, Sales/inventory integration, Reverse logistics, Customer ordering portal (PO upload), Marketing Cloud, Commerce Cloud, Sales Cloud and Experience Mgmt

Planning/Forecasting/Analytics > Budget vs Actual, Drilldown to transaction from reports, Slice/dice reporting, Forecast projections off actuals, KPI dashboard, Demand Planning, Data/Analytics integrations, SAP Analytics Cloud &/or Business Objects, Integrated Business Planning, Production Planning, real-time analytics, dashboarding, predictive analytics, geo spatial analysis

Inventory/Warehouse > Available to order, POS/e-commerce integration, Available to pick, Scan pick/pack/dispatch control, Quality control, Receiving/putaway, FIFO/Aged Stock, Lot/Serial/Bin/Batch Traceability, Extended Warehouse Mgmt

CRM/Sales > Customer activity/notes/e-mail integration, Single customer view (contacts, orders, sales, credit), Campaign Mgmt, Marketing automation, Mobile sales (browser/tablet order/re-order), Contract Mgmt, Sales Planning and Performance Mgmt (ICM), Cloud for Sales, sales and marketing reporting

Other features/modules > Core HR & Payroll, Asset Mgmt, Sourcing and Procurement, Supply Chain Mgmt, Customer Services, Service Mgmt, Service Agreements, H&S and Environmental Compliance, R&D and Engineering, Success Factors HCM, Human Experience Management (HXM)



A/NZ sites installed 50-100

KX

**Appropriate for businesses** of size (\$A turnover) A\$100-\$250m+

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#### Licence costs (indicative \$AUD/usr/mth)

Pricing for this product is not made public

Estimate for indicative purposes

## Contact details

## A/NZ Vendor contacts SAP Australia

1800 287 727

SAP New Zealand 0800 300 727

#### A/NZ Partner contacts



# DXC.technology

#### DXC Oxygen

oxygen.info@dxc.com +61 3 9805 7480 cloud-erp4smbs.com dxc.technology/au/oxygen dxc.technology/nz/oxygen

### REALTECH

## Realtech Limited

+64 9 03080900 0800 REALTECH info@realtech.co.nz marketing@realtech.co.nz realtech.co.nz



## Zag Limited

Sydney/ Melbourne +61 2 8520 3797 Auckland/Wellington +64 4 472 1897 info@zag.team www.zag.team

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