

# Microsoft Dynamics 365 Business Central



Microsoft Dynamics 365 Business Central is a cloud-based Enterprise Resource Planning (ERP) solution for small and medium-sized business. It is an all-in-one platform that enables organisations to manage various aspects of their operations. FUJIFILM MicroChannel offers custom apps, integrated with Business Central. Key solutions include VinPoint for winery, apps for complex project management, and Landed Costs for import cost calculations, enhancing Business Central's functionality.



## A/NZ INSTALLED SITES

500-1,000



## APPROPRIATE FOR BUSINESSES OF SIZE (\$A TURNOVER)

A\$5m-A\$250m



## LICENCE COSTS (INDICATIVE \$AUD/USR/MTH)

\$100-\$150

## Contact detail

### A/NZ Vendor contacts

#### Microsoft New Zealand

+64 9 362 5800

[www.microsoft.com/en-nz/dynamics-365/contact-us](http://www.microsoft.com/en-nz/dynamics-365/contact-us)

[www.microsoft.co.nz](http://www.microsoft.co.nz)

#### Microsoft Australia

1800 234 085

[www.microsoft.com/en-au/dynamics-365/contact-us](http://www.microsoft.com/en-au/dynamics-365/contact-us)

[www.microsoft.com.au](http://www.microsoft.com.au)

[www.microsoft.com.au](http://www.microsoft.com.au)

### A/NZ Partner contacts



#### FUJIFILM MicroChannel

AU (NSW): 1300 440 444

[info@microchannel.com.au](mailto:info@microchannel.com.au)

[www.microchannel.com.au](http://www.microchannel.com.au)

NZ (AKL):

0800 024 833

[info@microchannel.co.nz](mailto:info@microchannel.co.nz)

[www.microchannel.co.nz](http://www.microchannel.co.nz)



#### Fusion5

[www.fusion5.com](http://www.fusion5.com)

NZ: 0800 354 357

Akl, ChCh, Wgtn, Dun

AU: 1300 156 640

Syd, Mel, Bri, Ade, Perth

#### Microsoft partner portal:

<https://pinpoint.microsoft.com/en-nz/>

[en-nz/](https://pinpoint.microsoft.com/en-nz/)

### Multi-national/company coverage

Multi-lingual, Multi-currency, Multi-company

### Key reference sites

Country Care, [Tip Top Meats](#), [Food & Dairy](#), JOST Australia, CH Robinson, Birch&Waite, WaterShop, Flagstaff Group, Orro

### Industry focus

Agriculture/Fisheries, Distribution, Education, Engineering, Entertainment, Financial Services, FMCG, Food & Beverage, Healthcare, Hospitality/Tourism, Information Technology, Manufacturing, Media/Marketing/Comms, Not for Profit, Printing/Publishing, Retailing, Sports and Recreation, Trade Services, Transportation/Freight, Wholesaling, Wine

## Hosting, architecture and licensing

### Hosting options

On client premises, Dedicated infrastructure in the client's chosen cloud environment, Shared infrastructure in the cloud (SaaS), leveraging Microsoft Azure Cloud

### User access

All screens are web-native, fully responsive on any device, Desktop screens are browser-enabled, Selected screens have been redesigned for browser use (sales, mobile workers etc), Via mobile application (iOS, Android)

### Licensing options (i.e. licensing is based upon)

Up front licence fee, Up front licence fee but spread across contractual term, Ongoing software maintenance fees as % of licence cost, Per named user, per month, Fixed contract term, Free trial period

## Modules and functionality

### Financials

G/L, AR/AP, P&L, Balance Sheet, Cost Centre/Profit Centre/Profitability Analysis, Procurement (Requisitions, PO, SCM updates), Project Accounting, Inventory Accounting, Services Accounting (Jobs, Timesheet, Billing), Tax Management, Asset Management (Acquire, dispose, depreciate), Treasury & Cash Management, Landed Cost/Forex Management, Revenue Recognition Management, Consolidations, AP Automation and Expense Management extension

### Manufacturing

Basic manufacturing, MRP (sales and inventory drive production and procurement), Make-to-order, Make-to-stock, Process manufacturing, Production scheduling, Complex (BOMs, Assemblies, Kitting, Configuration), Shop Floor Planning, Scheduling, Control, Jobbing, Sales & Ops Planning & Forecasting, Quality control extension

### Distribution, Shipping and Fulfilment

Basic (delivery status, invoice on dispatch), Cross-Docking, Returns/Warranties/Repairs, Integration with freight carriers/tracking extension | Transport optimisation extension

### E-commerce

Integrated web store and CMS, Sales/inventory integration, API/Out-of-Box Integration with 3rd Party(s), E-Invoicing (PEPPOL or other standard), Integration Extension Available to Third Party e-Commerce Available

### Planning/Forecasting/Analytics

Budget vs Actual, Drilldown to transaction from reports, Slice/dice reporting, Forecast projections off actuals, KPI dashboard, Demand Planning, Data/Analytics integrations (add specific detail in 'Other' below), Solver Reporting, Power BI, JetReports

### Inventory/Warehouse

Available to order, POS/e-commerce integration, Available to pick, Scan pick/pack/dispatch control, Receiving/putaway, FIFO/Aged Stock, Lot/Serial/Bin/Batch Traceability, Tasklet Factory, Insightworks | Quality Control Extension

### CRM/Sales

Customer activity/notes/e-mail integration, Single customer view (contacts, orders, sales, credit), Campaign management, Mobile sales (browser/tablet order/re-order), Microsoft Dynamics 365 Sales

### Other features/modules

Native interoperability across the Microsoft platform including Machine Learning, Cortana Intelligence Suite, Microsoft Power Platform, Office 365, Talent/HCM integration, embedded Power BI and access to third-party extensions