

MYOB Acumatica



MYOB Acumatica (previously MYOB Advanced) is a scalable cloud ERP platform that connects the dots across your customer, employee, operational and financial workflows. Backed by award-winning global technology, MYOB Acumatica is localised specifically for ANZ businesses with their compliance needs built-in. The platform delivers comprehensive functionality without the associated complexity and cost, making it the ideal choice for growing mid-sized businesses.



A/NZ INSTALLED SITES

2,500



APPROPRIATE FOR BUSINESSES OF SIZE (\$A TURNOVER)

A\$1m-\$250m+



LICENCE COSTS (INDICATIVE \$AUD/USR/MTH)

\$100-\$150

Multi-national/company coverage

Multi-currency, Multi-company

Key reference sites

Polynovo, Hanlon Plumbing, Ainscorp, Jobjoba Company, Thompson Construction, Go Insurance, Lights & Tracks, Auckland Rugby Union, Titan Recruitment, Revelop, Lyttelton Port Company

Industry focus

Agriculture/Fisheries, Construction, Distribution, Engineering, Entertainment, Financial Services, Food & Beverage, Healthcare, Hospitality/Tourism, Information Technology, Manufacturing, Media/Marketing/Comms, Mining & Resources, Not for Profit, Retailing, Trade Services, Wholesaling, Not industry specific (general business accounting)

Hosting, architecture and licensing

Hosting options

Shared infrastructure in the cloud (SaaS)

User access

All screens are web-native, fully responsive on any device, Via mobile application (iOS, Android)

Licensing options (i.e. licensing is based upon)

Per named user, per month, Fixed contract term

Modules and functionality

Financials

G/L, AR/AP, P&L, Balance Sheet, Cost Centre/Profit Centre/Profitability Analysis, Procurement (Requisitions, PO, SCM updates), Project Accounting, Inventory Accounting, Services Accounting (Jobs, Timesheet, Billing), Tax Management, Asset Management (Acquire, dispose, depreciate), Employee Travel & Expense Management, Payroll Management, Treasury & Cash Management, Landed Cost/Forex Management, Revenue Recognition Management, Consolidations, Electronic Document processing with OCR AI capabilities and approval routing

Manufacturing

Basic manufacturing, MRP (sales and inventory drive production and procurement), Make-to-order, Make-to-stock, Process manufacturing, Production scheduling, Complex (BOMs, Assemblies, Kitting, Configuration), Shop Floor Planning, Scheduling, Control, Quality Control, Sales & Ops Planning & Forecasting, By-Product/Scrap Management, Machine/Tool Costing, Traceability & Recall, Effective/Expiry Dates, Capable to Promise (CTP), Rough-Cut Capacity Planning (RCCP), Engineering Workbench, CAD Connectors, QA tools, Product Lifecycle + many other advanced manufacturing functions

Distribution, Shipping and Fulfilment

Basic (delivery status, invoice on dispatch), Route planning. Reverse logistics

E-commerce

Integrated web store and CMS, Product images and meta-data, Sales/inventory integration, Customer ordering portal (PO upload), API/Out-of-Box Integration with Shopify and other 3rd Parties. Amazon/eBay/Trademe marketplace APIs through third party ecosystem

Planning/Forecasting/Analytics

Budget vs Actual, Drilldown to transaction from reports, Slice/dice reporting, Forecast projections off actuals, KPI dashboard, Demand Planning, Velixo Reporting/Excel links, Data/Analytics integrations: Power BI, Operational Intelligence, IBM Cognos Analytics, Data Governance, Data Warehousing, Alerts and Notifications, SAP Analytics Cloud and/or Business Objects (third party), Integrated Business Planning (Velixo), Real-time analytics, Dashboarding, Predictive analytics, Geo spatial analysis (third party)

Inventory/Warehouse

Available to order, POS/e-commerce integration, Available to pick, Scan pick/pack/dispatch control, Quality control, Lot/Serial/Bin/Batch Traceability, multi-warehouse, Automated operations, Inventory planning workspace, Stocking method (min/max, Safety Stock, Reorder Point)

CRM/Sales

Customer activity/notes/e-mail integration, Single customer view (contacts, orders, sales, credit), Campaign management, Marketing automation, Mobile sales (browser/tablet order/re-order), Full CRM suite, HubSpot and Salesforce.com integrations

Other features/modules

Payroll, Workforce management, employee onboarding, Case Mgmt, Service Mgmt, Business intelligence capabilities via MS Power BI integration using OData, Deferred Revenue, Field Service Mgmt, Electronic Document processing with OCR AI capabilities

Contact details

A/NZ Vendor contacts

MYOB

www.myob.com/au/erp-software
www.myob.com/au/erp-software/contact/get-started

A/NZ Partner contacts

www.myob.com/au/implementation-partners