

# Sage X3



Sage X3 is changing how midsize, product-centric enterprises compete and grow, by delivering faster, more intuitive and flexible business management, at a fraction of the cost and complexity of typical enterprise ERP systems.



A/NZ INSTALLED SITES

100-200



APPROPRIATE FOR BUSINESSES  
OF SIZE (\$A TURNOVER)

A\$5m-A\$250m+



LICENCE COSTS  
(INDICATIVE \$AUD/US\$/MTH)

Price upon enquiry

\* Estimate for indicative purposes

## Multi-national/company coverage

Multi-lingual, Multi-currency, Multi-company, Multi-legislation

## Key reference sites

Baiada, Nandos, Oxworks, Guru Labels, Oceanfresh Seafoods, Avis Fleet Services, King Pie

## Industry focus

Agriculture/Fisheries, Chemicals, Construction, Discrete Manufacturing, Distribution, Engineering, Financial Services, Food & Beverage, Healthcare, Hospitality/Tourism, Information Technology, Mining & Resources, Pharmaceuticals, Printing/Publishing, Retailing, Sports and Recreation, Telecommunications/Utilities, Wholesaling and Transportation

## Hosting, architecture and licensing

### Hosting options

Single Tenant Cloud in vendor's environment or in the client's chosen data center, or on client premises

### User access

All screens are accessible via browser (100% cloud-based SaaS), or via a desktop application (client/server), or via mobile application (iOS, Android)

### Licensing options (i.e. licensing is based upon)

Up front licence fee, Ongoing software maintenance fees as % of licence cost, Per concurrent user, per month

## Modules and functionality

### Financials

G/L, AR/AP, P&L, Balance sheet, Cost centre/profit centre, Procurement (Reqs, PO), Project Acctg, Inventory Acctg and Services Acctg (jobs, timesheet, billing), Project and Job Costing, Asset Mgmt (Acquire, dispose, depreciate), Revenue recognition, Consolidation, Audit, Tax, Fixed Assets

### Manufacturing

Basic through to complex manufacturing, MRP (sales and inventory drive production and procurement), Configure-to-Order, Make-to-order, Make-to-stock, Process manufacturing, Quality Control, Demand planning, Mixed Mode Manufacturing, Recipe Mgmt, Forward and Backward Traceability, Project Mgmt, Shop Floor Tracking, Automated Data collection

### Distribution, Shipping and Fulfilment

Basic (delivery status, invoice on dispatch), Supplier Mgmt, Product Mgmt, Price & Discount Mgmt, Inter-company and Inter-Site Mgmt, Advanced Purchasing Mgmt, Purchasing Workflow, Quality Mgmt, Shipping and Logistics and Supply Chain Traceability

### E-commerce

Integrated web store and CMS, Reverse logistics, Customer ordering portal (PO upload)

### Planning/Forecasting/Analytics

Budget vs Actual, Slice/dice reporting, Forecast projections off actuals, KPI dashboard, Data Governance, Data Warehousing, Alerts and Notifications

### Inventory/Warehouse

Available to order, POS/e-commerce integration, Available to pick, Scan pick/pack/dispatch control, Quality control, Demand Planning, Warehouse Mgmt

### CRM/Sales

Customer activity/notes/e-mail integration, Single customer view (contacts, orders, sales, credit), Campaign Mgmt, Marketing automation, Mobile sales (browser/tablet order/re-order)

### Other features/modules

Construction Mgmt (Estimating, Contract and Subcontract Mgmt, Project Schedule Mgmt, Treasury and Cash Flow Mgmt, Project Task Mgmt, Document Mgmt), Retail Mgmt (POS, Mobility, Omni-channel experience, Loyalty), Mobile apps, Mining Operations Mgmt, Enterprise Asset Mgmt

## Contact details

### A/NZ Vendor contacts

**Sage Business Management Solutions**

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[www.sage.com/en-au/](http://www.sage.com/en-au/)

[sage-business-cloud/sage-x3/](http://sage-business-cloud/sage-x3/)

### A/NZ Partner contacts



**FUJIFILM MicroChannel**

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[www.sage.com/en-au/](http://www.sage.com/en-au/)

[find-a-partner/](#)